Kyle Hughes

Murfreesboro & the Greater Nashville Area

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**Education:**

* Pursuing a **Master of Business Administration with a Music Business concentration** at the Jennings A. Jones College of Business at Middle Tennessee State University
	+ Anticipated graduation date: May 2022
	+ Graduate Assistant in the Marketing Department
* Graduated from the University of Denver in 2019
	+ Earned a **Graduate Performance Certificate in Jazz Percussion**
	+ 1 year instrument performance intensive certificate studying steel pan, Latin, jazz, and world percussion with Tom Miller
* Graduated from the University of Denver in 2017
	+ Earned a **Bachelor of Music in Audio Production and Sound Recording**
	+ Graduated cum laude with distinction in the major

**Work/Internship Experience:**

* Middle Tennessee State University, Murfreesboro, TN from September 2020 to present
	+ **Graduate Teaching Assistant** in the Marketing Department
	+ Manage the Mel Adams State Farm Agent Sales Lab
	+ Create and manage the student access calendar
	+ Facilitate, record, and grade experiential role play sessions on B2B sales meetings
	+ Assist students in learning the B2B sales process and techniques, such as SPIN selling
* Music & Arts, Murfreesboro, TN from October 2019 to June 2021.
	+ **Senior Sales Associate**
	+ Assisted customers and students with instrument, print, and accessory purchases and inquiries
	+ Maintained the store inventory
	+ Provided excellent customer service through phone, email, and in person communication
* Middle Tennessee State University, Murfreesboro, TN from September 2019 to May 2020
	+ **Graduate Teaching Assistant** in the Live Sound Department
	+ Assisted with the live concert production and sound reinforcement class
* Bonfils-Stanton Music Library, Denver, CO from September 2018 to June 2019
	+ **Library Assistant I**
	+ Worked the front desk, processing patron and library requests, and other library duties
	+ Interfaced and provided customer service to patrons and guests
	+ Created a digital archive of event programs
	+ Performed a percussion solo music audit
* Lamont School of Music, Denver, CO from September 2016 to June 2019
	+ **Audio Coordinator**
	+ In charge of creating and managing engineer and audio students’ schedules
	+ Attended production and other meetings for staff
	+ Head engineer for recording and providing live sound support for concerts
	+ Video recording and editing of live concerts and recording sessions
* **Independent Contract Audio Engineer**, Denver, CO from September 2016 to May 2020
	+ Live concert and studio session audio recording/editing, voice over recording for media, and video recording/editing
	+ Experience recording: modern, instrumental, jazz, bluegrass, RnB, folk, and classical music
* Lamont Summer Academy, Denver, CO June 2015 and June 2018
	+ **Counselor**
	+ Assisted with student safety, discipline, and education, worked as stage manager, and assisted the directors with organization, program creation, and logistics
* *Bravo! Vail*, Vail, CO from June 2016 to August 2016
	+ **Audio Intern** (Pioneer of audio internship program)
	+ Ran live sound for chamber and solo performances and assisted with sound for orchestras at the Gerald R. Ford Amphitheater
	+ Attended intern production meetings with managers
	+ Worked with videography team to create promotional videos
	+ Started the creation of audio archive and catalogue
* Presbyterian Church of the Covenant, Englewood, CO from January 2015 to September 2018
	+ **Sound Tech Intern**
	+ Ran live sound and visuals for sermons and worship services
* *Nebula Ensemble*, Denver, CO from September 2015 to April 2018
	+ **Percussionist** for all performances and educational events
* Franklin Regional High School, Murrysville, PA from 2014 to 2016
	+ **Percussion instructor** and pit percussion music arranger
	+ Helped new students learn and memorize their music, improve their musicality, learn how to handle and move equipment, and increase teamwork

**Software Experience/Knowledge:**

* ProTools
* Logic Pro
* Final Cut Pro X
* ProPresenter
* Finale
* Microsoft Office Suite
* Microsoft Dynamics
* Microsoft Teams
* Tableau
* Panopto
* Misc. Social Media Platforms

**Leadership Positions and Skills:**

* Graduate Assistant at Middle Tennessee State University
	+ Managing the schedule and facilitating student sales role playing, while fostering hands-on, experiential learning
	+ Teaching and creating training materials for future graduate assistants on how to run the sales lab and role playing process
* Audio coordinator at the Lamont School of Music
	+ Managing schedules, recording program students, and other staff audio engineers
	+ Interdepartmental communication and work
* Team Leader for a marketing, accounting, and finance courses in MBA program
	+ Running meetings, delegating work, maintaining macro and micro schedules of task deadlines
	+ Marketing team earned 1st place in Marketing Simulation, scoring in the top 20% of all simulation participants
* Head counselor at Lamont School of Music Summer Academy
	+ Teaching and serving as a Residential Assistant for students
* Section leader in Franklin Regional’s marching band from 2010 to 2013
	+ Directing section and assisting with rehearsals